

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 13481 161057Z

53

ACTION COME-00

INFO OCT-01 EA-10 ISO-00 EB-06 DRC-01 RSC-01 /019 W

----- 007052

R 160941Z OCT 74

FM AMEMBASSY TOKYO

TO SECSTATE WASHDC 5295

UNCLAS TOKYO 13481

E.O. 11652: N/A

TAGS:BEXP, JA

SUBJECT: IN-STORE PROMOTIONS

REF.: TOKYO 11996 OF SEPTEMBER 17, 1974

1. BECAUSE NORPT NO REPLY TO PARA THREE REFTEL WAS RECEIVED,
WE HAVE PREPARED CONTRACTS AS FOLLOWS:

P. 2 -- F.O.B. ORIGIN VALUE;

P. 3, -- PART C (2) -- C.I.F. PORT OF ENTRY VALUE.

IN OTHER WORDS, PURCHASING REQUIREMENTS ARE GIVEN BY
F.O.B. VALUE, AND EXPORTING REQUIREMENTS BY C.I.F.
VALUE.

2. ALTHOUGH C.I.F. REPORTING REQUIREMENT IS AN AID TO
LOCAL STORES IN REPORTING VALUE OF U.S. MERCHANDISE
PURCHASED THROUGH LOCAL AGENTS, IT IS NOT HELPFUL FOR
THOSE GOODS PURCHASED IN U.S. BY DEPT. STORE BUYING
TEAMS. IN SUCH A CASE, F.O.B. VALUES ARE MORE EASILY
OBTAINABLE.

ACCORDINGLY, WE INTEND TELL DEPT. STORES
THAT THEY MAY USE BOTH F.O.B. AND C.I.F. VALUES
ON REPORTING FORM, AS LONG AS THEY CLEARLY INDICATE
WHICH VALUE USED. IF WE RECEIVE NO INSTRUCTIONS
TO CONTRARY FROM COMMERCE WITHIN NEXT TWO WEEKS,
WE WILL INFORM DEPT. STORES OF OUR REPORTING
POLICY.
HODGSON

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 16 OCT 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974TOKYO13481
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740294-0221
From: TOKYO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741041/aaaabiph.tel
Line Count: 51
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: : TOKYO 11996 OF SEPTEMBER 17, 1974
Review Action: RELEASED, APPROVED
Review Authority: martinjw
Review Comment: n/a
Review Content Flags:
Review Date: 06 NOV 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <06 NOV 2002 by shawdg>; APPROVED <06 FEB 2003 by martinjw>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: IN-STORE PROMOTIONS
TAGS: BEXP, JA
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005